3 ASSESS YOUR WANTS AND NEEDS

This exercise will help your buyer's representative identify specific homes to show you. If you have other needs and/or desires, be sure to list these and discuss them with your buyer's representative.

Home Feature Prioritizing Tool

Ideal Price
of Bedrooms—Minimum
of Bathrooms—Minimum
Garage—# of Cars
Lot Size
Age of House
Square Feet of House
Style of House
Number of Floors
Type of Neighborhood

Determining What You Need Versus Want

Rate the features below on a scale of 0 to 10, with 0 being those things you absolutely don't want and 10 being those things you must have.

Eat-In Kitchen	0	1	2	3	4	5	6	7	8	9	Ι0
Separate Dining Room	0	I	2	3	4	5	6	7	8	9	Ι0
Fireplace	0	I	2	3	4	5	6	7	8	9	Ι0
Family Room	0	I	2	3	4	5	6	7	8	9	Ι0
Finished Basement	0	I	2	3	4	5	6	7	8	9	Ι0
Homeowner Association	0	I	2	3	4	5	6	7	8	9	Ι0
Amenities (security gate, community pool, tennis courts)	0	I	2	3	4	5	6	7	8	9	10
Pool/Spa	0	I	2	3	4	5	6	7	8	9	Ι0
Patio/Porch	0	I	2	3	4	5	6	7	8	9	Ι0
Yard	0	1	2	3	4	5	6	7	8	9	10
View	0	I	2	3	4	5	6	7	8	9	10

On the next page is a blank form for you to fill in other features that you may want in your home and rate their importance.